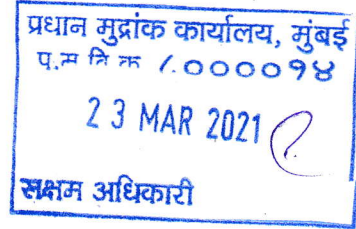


महाराष्ट्र MAHARASHTRA

2020

YG 843868



श्री. सी. टी. आंबेकर
MEMORANDUM OF UNDERSTANDING (MoU)


This Memorandum of Understanding entered on 22nd September 2021

BETWEEN

S.I.W.S. N.R. SWAMY COLLEGE OF COMMERCE & ECONOMICS AND
SMT. THIRUMALAI COLLEGE OF SCIENCE,
PLOT NO. 337, SEWRI WADALA ESTATE, MAJOR R. PARMESHWARAN MARG,
WADALA, MUMBAI – 400 031

AND

TNS INDIA FOUNDATION, A CHARITABLE ORGANIZATION REGISTERED UNDER
SECTION 25 OF THE COMPANIES ACT 1956 AND HAVING ITS REGISTERED OFFICE AT
B1-201, CENTRE POINT, OPPOSITE BAWLA MASJID, 243A, N M JOSHI MARG, LOWER
PAREL (E), MUMBAI - 400 013


PRINCIPAL
S.I.W.S. N.R. Swamy College of
Commerce & Economics and
Smt. Thirumalai College of Science,
Wadala, Mumbai - 400 031



For TNS INDIA FOUNDATION


Authorized Signatory



This document constitutes a **Memorandum of Understanding (MoU)** between

TNS India Foundation (TNSIF)

and

The South Indians' Welfare Society N.R. Swamy College of Commerce and Economics

This MoU is effective from **September 2021**, hereinafter mentioned as "Effective Date" by and between **The South Indians' Welfare Society N.R. Swamy College of Commerce and Economics, managed under the South Indians' Welfare Society Trust, Wadala Mumbai 400031**, affiliated to the University of Mumbai, Mumbai, Maharashtra, registered under The Maharashtra Public Trust Act, 1950 and hereinafter referred to as "The College", having **PAN AAATT3271A**, represented by its Principal, **Dr. Usha S Iyer**.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at B1-201, Centre Point, Opposite Bawla Masjid, 243A, N M Joshi Marg, Lower Parel (E), Mumbai-400 013, hereinafter referred as "**TNSIF**", represented by its Senior Practice Leader, **Rupa Bohra**.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the "**Campus to Corporate Careers (C2C) Program**" for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

1. 30 hours of training program including Personal and Professional Effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. The training will be delivered via an Online mode i.e by using online platforms (Google Meet and Zoom) as applicable.
3. One training batch with a size between 80-120 students. Sessions of duration 2 hours duration will be conducted 5 days a week over a 15 days and post that remedials would continue until the students are placed.
4. The program also includes individual student counselling, which will be conducted via online platforms, as well as post training, pre-placement and post placement counselling.
5. Career fairs or individual placement drives will be conducted in an online format to place trained students in formal sector jobs.
6. The above mentioned training and placement is free of cost for both, the students and college.



Based on the above, this MOU lays out the below responsibilities for both parties:

TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrolment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criterion of 80% and **Eligibility of minimum 40% in all the tests**
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.

The College agrees to –

1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student what's app groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:
 - a. Support allocation of batches for optimum utilization of resources and training effectiveness.
 - b. Assist in scheduling batches keeping in mind college lecture timings.
 - c. Make classrooms available for in-person training sessions.
 - d. Allow use of online medium to reach and train students.
 - e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Allow use of online medium to place students.
 - c. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.



This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.

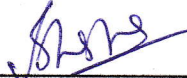
The MoU will be effective for a period of **one year** from the date on which both the parties have signed this MOU.

For **TNS INDIA FOUNDATION**


Authorized Signatory

Name: Rupa Bohra
Senior Practice Leader,
TNS India Foundation

22/09/2021



Name: Dr. Usha S Iyer.

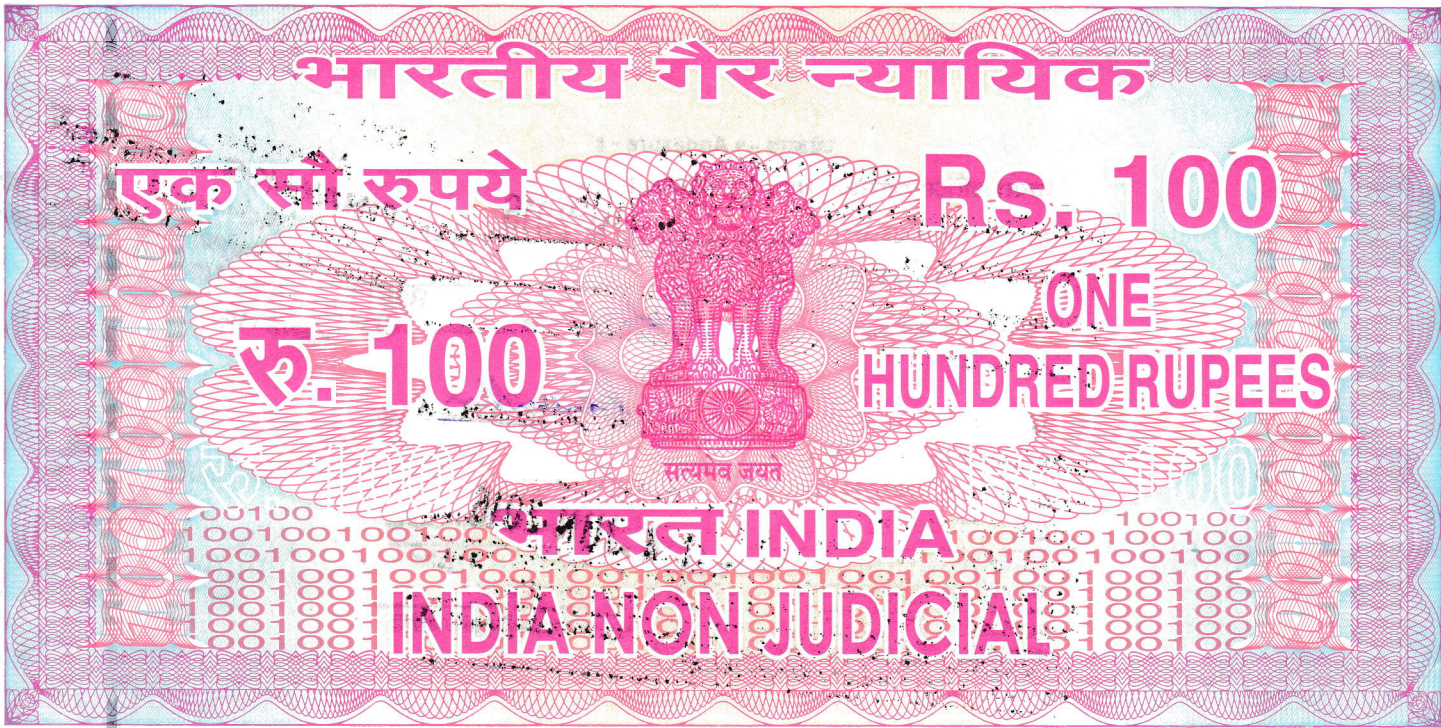
Principal,

The South Indians' Welfare Society N.R.
Swamy College of Commerce and
Economics

22/09/2021


PRINCIPAL
S.I.W.S. N.R. Swamy College of
Commerce & Economics &
Smt. Thirumalai College of Science,
Wadala, Mumbai - 400 031





महाराष्ट्र MAHARASHTRA

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प्रधान मुद्रांक कार्यालय, मुंबई
प. सु. वि. क्र. ८०००००२
- 9 JUN 2016
सक्षम अधिकारी

MEMORANDUM OF UNDERSTANDING (MoU)

श्री. सु. का. पाटील


This Memorandum of Understanding entered on 17th June 2016

BETWEEN

S.I.W.S. N.R. SWAMY COLLEGE OF COMMERCE & ECONOMICS AND
SMT. THIRUMALAI COLLEGE OF SCIENCE,
PLOT NO. 337, MAJOR R. PARMESHWARAN MARG, SEWRI WADALA ESTATE,
WADALA, MUMBAI – 400 031

AND

TNS INDIA FOUNDATION, A CHARITABLE ORGANIZATION REGISTERED UNDER
SECTION 25 OF THE COMPANIES ACT 1956 AND HAVING ITS REGISTERED OFFICE AT
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PAREL (E), MUMBAI - 400 013


PRINCIPAL
S.I.W.S. N.R. Swamy College of
Commerce & Economics and
Smt. Thirumalai College of Science,
Wadala, Mumbai-400 031



For TNS INDIA FOUNDATION


Authorized Signatory



This document constitutes a **Memorandum of Understanding (MoU)** between

TNS India Foundation (TNSIF)

and

The South Indians' Welfare Society N.R. Swamy College of Commerce and Economics

This MoU is effective for a period of **5 years, 2016- 2021**, hereinafter mentioned as "Effective Date" by and between **The South Indians' Welfare Society N.R. Swamy College of Commerce and Economics, managed under the South Indians' Welfare Society Trust, Wadala Mumbai 400031**, affiliated to the University of Mumbai, Mumbai, Maharashtra, registered under The Maharashtra Public Trust Act, 1950 and hereinafter referred to as "The College", having **PAN AAATT3271A**, represented by its Principal, **Dr. Usha S Iyer**.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at B1-201, Centre Point, Opposite Bawla Masjid, 243A, N M Joshi Marg, Lower Parel (E), Mumbai-400 013, hereinafter referred as "**TNSIF**", represented by its Senior Practice Leader, **Rupa Bohra**.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the "**Campus to Corporate Careers (C2C) Program**" for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

In this connection, TNSIF intends to be associated and work closely with the college to conduct employability training and career counseling sessions for the final year college students. This will include activities through the year, till students are placed 10-12 months after their final year examinations. Features of the program are as follows:

1. 55 - 80 hours of training program including Personal Effectiveness (goal setting, interpersonal relationships), Personal Finance, Professional effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. 55 - 80 hours of training will be delivered via Blended Learning approach i.e online mode using platforms like Zoom and in class training as in offline and online mode. A few hours of additional training will be available to students on TNSIF's proprietary online learning platform. The program also includes individual student counselling during the program, which will be conducted via Online/Offline platforms, as well as post training, pre-placement and post placement counselling.
3. Training or post training interaction sessions will be conducted in the college premises when TNSIF and SIWS College deem fit.
4. There is no cost for students to attend the above mentioned training.



5. Each training batch size will be about 30-35 students. Sessions of duration 2 hours each to be conducted 5 days per week. Training to be conducted for 2 or more batches in one day through one TNSIF trainer.
6. Counselling support is available on training days for providing career guidance to students who are enrolled in this program.
7. Students will be provided a certificate on successful completion of course with minimum attendance criteria of 90%.
8. Students will be further supported in job linkages and placements from the time of training completion till they are placed i.e. 6-10 months after their training is complete.
9. College is expected to support the successful training and placements of all students, should they take up this service with TNSIF.

For this purpose, TNSIF requires support of the college in the following areas:

1. Facilitating discussions and engagement with the third year degree students and graduates wherever feasible. This involves the following:
 - a. Assistance in student mobilization and batch scheduling with ongoing final year classes.
 - b. Support in allocating batches (of about 30-35 students approximately) per trainer for optimum utilization of resources and training effectiveness.
 - c. Provide assistance w.r.t. conducting career fests drive and continued student participation.
2. Infrastructure support for the following:
 - a. Availability of classroom to conduct post training engagement sessions and refresher sessions as and when required once the situation normalises.
 - b. Require college support to conduct a Parent engagement session in the college premises or via Online Platform.

Based on the above, this MOU lays out the below responsibilities for both parties:

TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrolment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criterion of 80%
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.



The College agrees to –

1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student what's app groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:
 - a. Support allocation of batches for optimum utilization of resources and training effectiveness.
 - b. Assist in scheduling batches keeping in mind college lecture timings.
 - c. Make classrooms available for in-person training sessions.
 - d. Allow use of online medium to reach and train students.
 - e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Allow use of online medium to place students.
 - c. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.

This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.

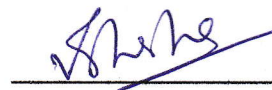
The MoU will be effective for the period for the which both the parties have signed.

For TNS INDIA FOUNDATION


Authorised Signatory

Name: Rupa Bohra
Senior Practice Leader,
TNS India Foundation

17/08/2016



Name: Dr. Usha S Iyer.
Principal,
The South Indians' Welfare Society N.R.
Swamy College of Commerce and
Economics

17/08/2016

PRINCIPAL
S.I.W.S. N.R. Swamy College of
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